



---

***ESC PRESIDENTS' FORUM***

---

# **Reinvent IT Acquisition Process for the AF**

**Dr. Ed Bersoff**

**20 March 01**



# Working Session Vision

*ESC PRESIDENTS' FORUM*

- **Revolutionize Air Force Information Technology to Support the Air Expeditionary Forces (AEFs)**



# Reinvent IT Acquisition Process

## Vision

*ESC PRESIDENTS' FORUM*

**To define practical policies and actions to streamline the IT Acquisition Process so that desired capability can be brought to the AEF more quickly and cost effectively**



# Reinvent IT Acquisition Process for AF

ESC PRESIDENTS' FORUM

- **Implemented / Ongoing**

- **AFI 63-123**
- **Lightning Bolts**
- **Consolidation of PEs**
  - **Leads to Funding Flexibility**

- **Potential Actions**

- **Cycle Time Compression**
  - **5000 Directive Replacement**
  - **Examine Industry Models**
- **Define a Pilot for True Best Value Acquisition**
- **Acquisition Process Changes Specifically Focused on Reduced Cost for Industry Pursuit**
- **Multiyear Contracts With Creative Funding Strategies - Escape Clauses**
- **Plan to Leverage Commercial Practices for Strategic Planning to Guide AF IT Investment**
- **Make / Buy Decision Model for AF IT - Products and Services**
- **CONOPS out First - Available to Industry**
- **"Let the Sun Shine In" - Industry Visibility to Decision Makers, Plans, Funds**
- **"3700" Funds That Support Refresh in Core Program**
- **Re-examine the Effective use of SB in IT Context**



# Reinvent IT Acquisition Process for AF

ESC PRESIDENTS' FORUM

## • Implemented /

### Ongoing

- AFI 63-123
- Lightning Bolts
- Consolidation of PEs
  - Leads to Funding Flexibility

## • Potential Actions

- Cycle Time Compression thru empowerment of decision making at lowest level
- Define a Pilot for True Best Value Acquisition
- Acquisition Process Changes Specifically Focused on Reduced Cost for Industry Pursuit
- Multiyear Contracts With Creative Funding Strategies - Escape Clauses
- Plan to Leverage Commercial Practices for Strategic Planning to Guide AF IT Investment
- Make / Buy Decision Model for AF IT - Products and Services
- CONOPS out First - Available to Industry
- "Let the Sun Shine In" - Industry Visibility to Decision Makers, Plans, Funds
- Broader use of "3400" Funds - both sustainment and incremental capability
- Re-examine the Effective use of SB in IT Context



# Reinvent IT Acquisition Process for AF

ESC PRESIDENTS' FORUM

- Implemented / Ongoing
- Potential Actions
  - Clear authority for Program Managers
  - Colocation of enterprise development team
  - Performance based contract relationships
  - Performance based payments
  - Creation of a business model for Gov't/contractor success
  - Institutionalize use of AFI 63-123



# Action plan

*ESC PRESIDENTS' FORUM*

## **Compress Cycle Time of C2 Systems Development**

- **Clear lines of authority and accountability for PM**
  - **Needs to be documented**
  - **Must include all players in the process**
- **Sufficient and stable funding for execution**
- **Commitment to incremental and evolutionary acquisition**
- **Co-location of core user/acquirer/developer team**